

Record Q2 Adjusted
Corporate EBITDA and
adjusted operating
cash flow

Generating more
Adjusted Corporate
EBITDA and cash
flows with fewer cars

Continued momentum in electrification of the fleet and telematics (~75% of Americas fleet connected)

# **Q2 2022 KEY BUSINESS METRICS**

| REVENUE               | ADJUSTED<br>CORPORATE<br>EBITDA        | ADJUSTED EPS                | MONTHLY<br>REVENUE PER<br>UNIT     |
|-----------------------|--|-----------------------------|------------------------------------|
| \$2.3B                | <b>\$764M</b> GAAP Net Income = \$940M | <b>\$1.22</b> GAAP = \$1.13 | \$1,606                            |
| NET CORP.<br>LEVERAGE | LIQUIDITY                              |                             | ADJUSTED<br>OPERATING CASH<br>FLOW |
| 0.6x                  | \$2.5B                                 |                             | \$585M<br>GAAP = \$708M            |

"Our second quarter results were impressive and position us well for the peak summer season. We produced record Adjusted Corporate EBITDA and adjusted free cash flow, taking advantage of positive market conditions. The hard work of our team and the resulting financial performance provided us with the opportunity to pursue investments in technology and a younger fleet, while returning capital to shareholders."

- Stephen Scherr, Hertz CEO

## STRATEGIC OPERATIONAL PROGRESS

#### **Strategic Relationships**

- Tesla
- Polestar
- Uber
- Lyft
- Carvana
- AmexGBT
- AWS
- Oracle

### **EV Charging Stations**

1,300+ Level 2 chargers installed across 80 markets globally

#### **Tesla EV Transaction Days**

Uber drivers 500k+ Leisure and Corporate 160k+ EV NPS scores +10 pts